



# Security Resources, Capabilities and Cultural Values: Links to Security Performance and Regulatory Compliance

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# Healthcare Security Landscape

- **Healthcare data breaches:**
  - 20 ~ 30% of all reported data breaches in 2011.
  - Beach notification rules both in local news outlets and on HHS' website – over 20M impacted patients!

U.S. Department of Health & Human Services  
**HHS.gov** *Improving the health, safety, and well-being of America*

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## Health Information Privacy

Office for Civil Rights | Civil Rights | **Health Information Privacy**

[HIPAA Administrative Simplification Statute and Rules](#) > [Breach Notification Rule](#)

### Breaches Affecting 500 or More Individuals

As required by section 13402(e)(4) of the HITECH Act, the Secretary must post a list of breaches of unsecured protected health information affecting 500 or more individuals. The following breaches have been reported to the Secretary.

**University Health System**  
State: Nevada  
Approx. # of Individuals Affected: 7,526  
Date of Breach: 6/11/10  
Type of Breach: Theft  
Location of Breached Information: Network Server

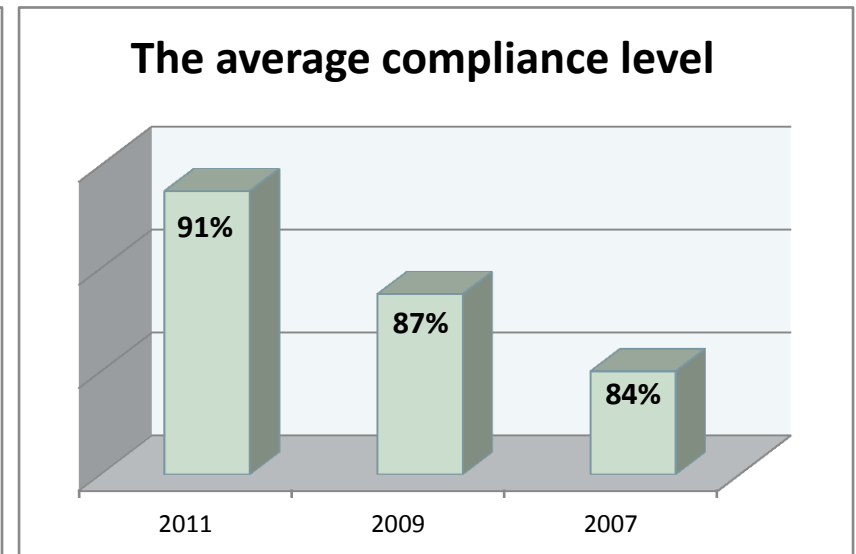
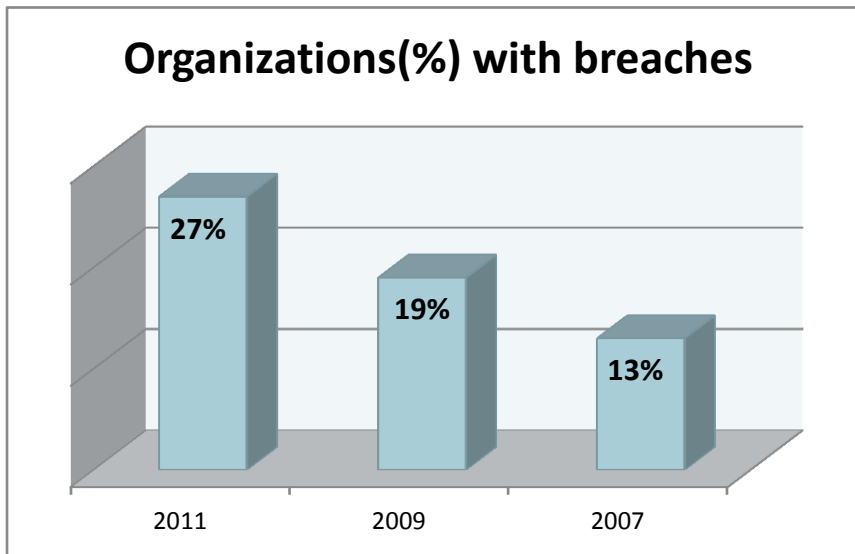
Private Practice

# Healthcare Security Landscape

- **Reputational damage and remediation costs**
  - Both data breaches and non-compliance are risks
- **Security goals**
  - Prevent a data breach as well as comply with the evolving regulations
  - Identify, assess, and mitigate risks.
- **Increased adoption of security practices**
  - Security resources and capabilities

# Compliance vs. Security Performance

- Is a "compliant" organization a secure organization?
- Maybe not....
  - Despite high compliance, healthcare data breaches are on the rise according to the 2012 HIMSS Analytics report.



Source: 2012 HIMSS analytics report

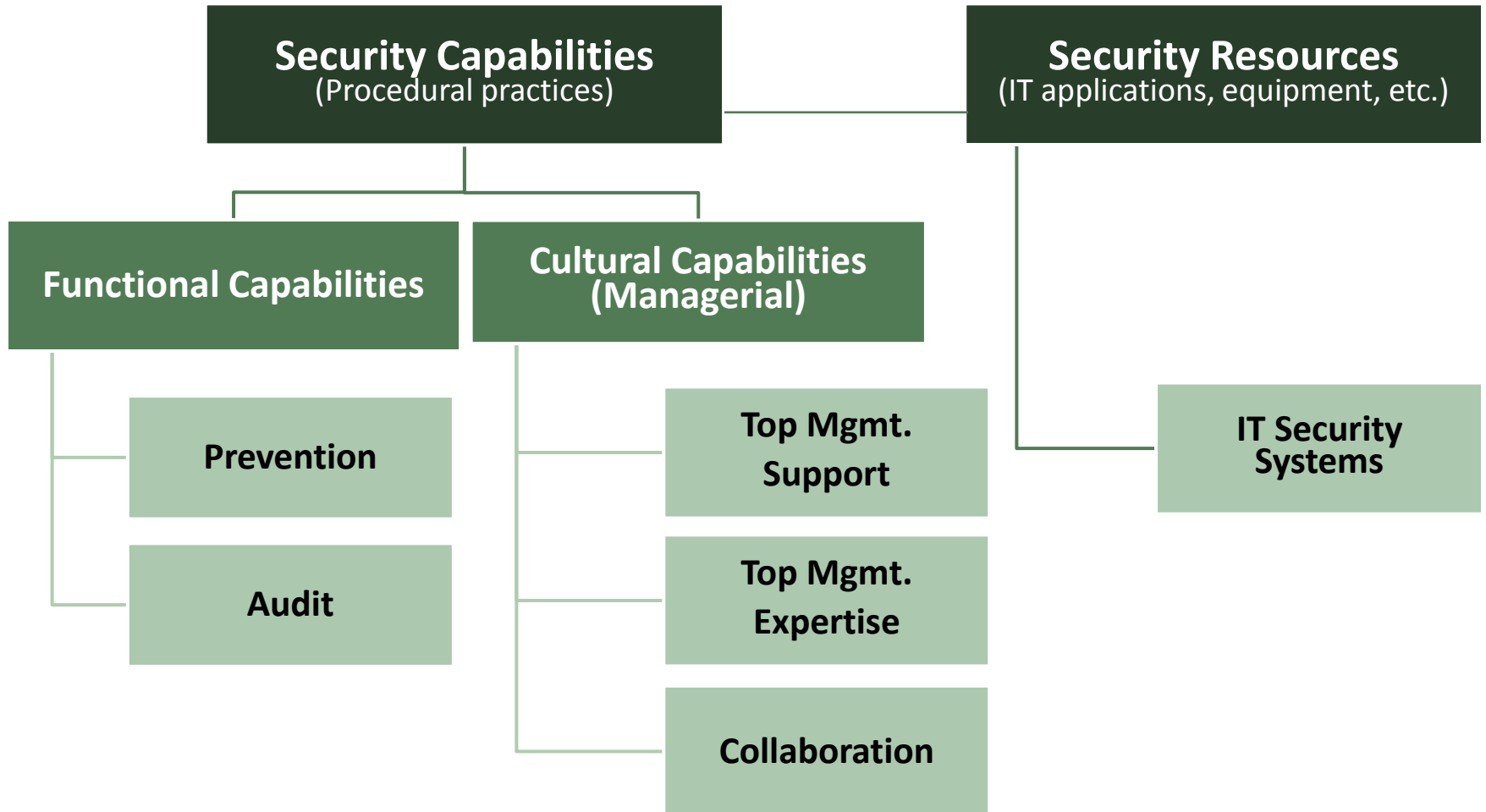
# Research Questions

- **How do security resources, functional capabilities, and managerial(cultural) capabilities affect security performance and compliance?**
- **Do security resources and capabilities have any complementary or conflicting effect?**
- **Is compliance associated with breach occurrence?**
  - Compared with other security solutions (i.e., security resources and capabilities).

# Theoretical Development

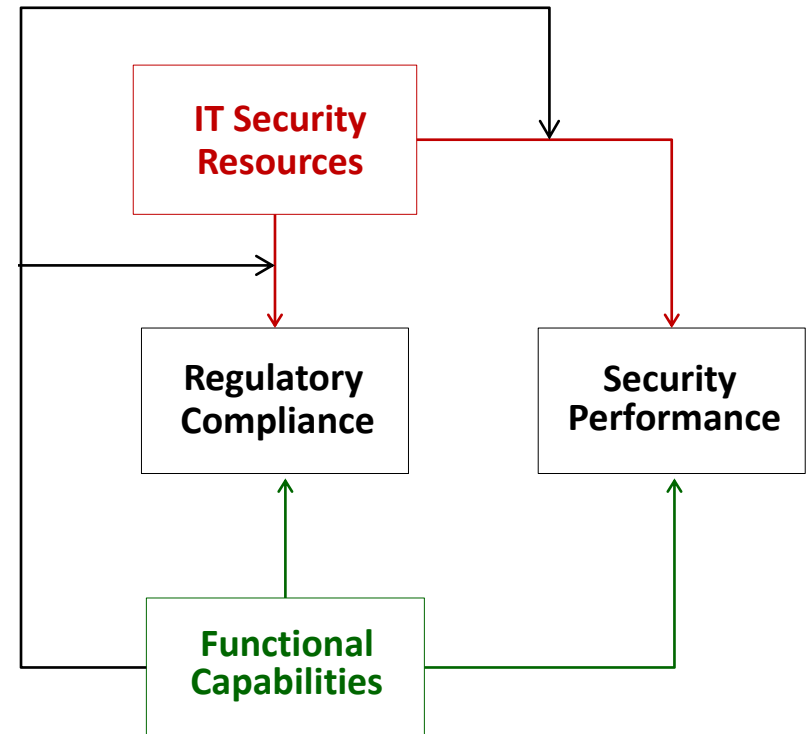
- **The resource-based view (RBV)**
  - Link firm resources and capabilities to organizational performance.
- **What is different in healthcare information security?**
  - More elastic to an organization's reputation than price.
    - Both data breaches and non-compliance are risks
  - Political or regulatory decisions as well as economic, market-based decisions.

# The RBV of Information Security



# Hypotheses (1)

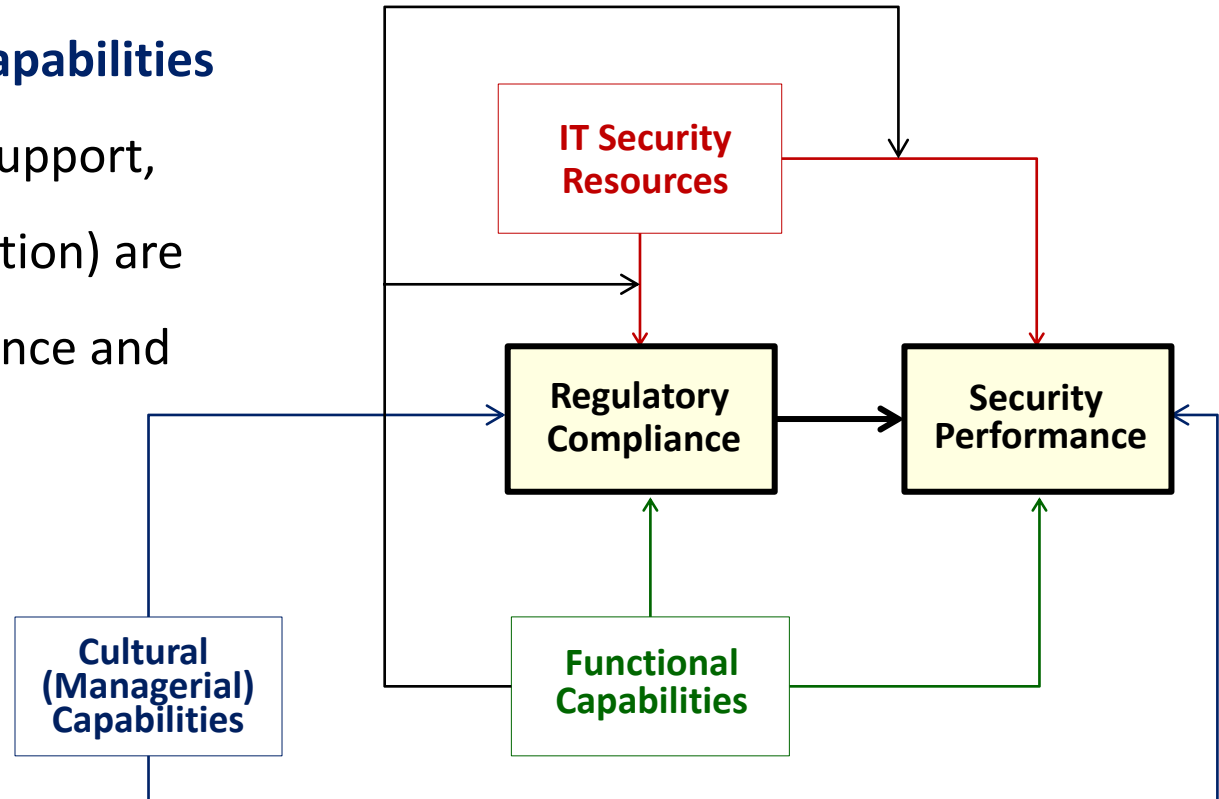
- **IT security systems** are associated with compliance and security performance.
- **Functional capabilities (prevention and audit )** are associated with compliance and security performance.
- **The interaction between IT security systems and functional (prevention) capabilities** are associated with compliance and security performance.





# Hypotheses (2)

- **Cultural (Managerial) capabilities** (i.e., top management support, expertise, and collaboration) are associated with compliance and security performance

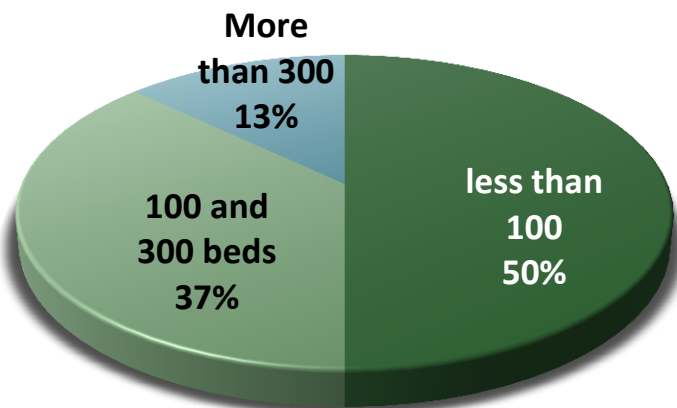


- Higher **regulatory compliance** results in higher **security performance**.

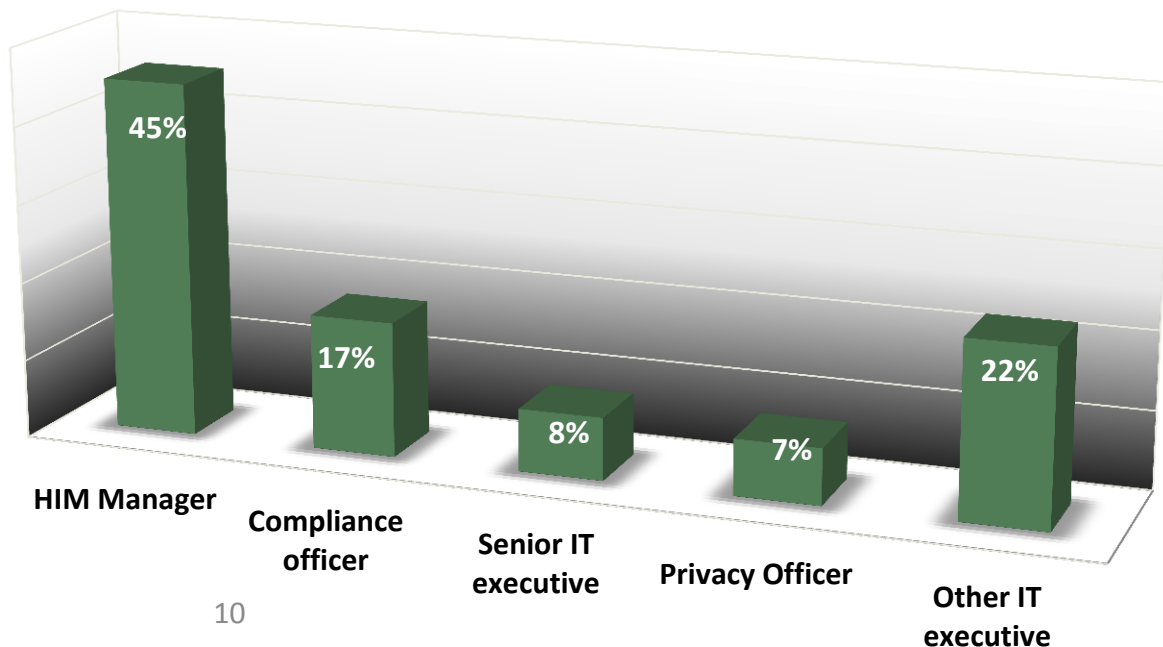
# Data Collection

- **The Kroll/HIMMS survey (released in 2010)**
  - Security practices (i.e., IT Systems, policies, and procedures) regarding patient data safety from 250 organizations.

Sizes of Organizations



Types of Respondents



# Research Methods

- ***Binomial*** and ***Multinomial*** logit models
  - Breach occurrence and compliance are discrete
  - They do not require any distributional assumption

	Measures	Description
Dependent Variables	Breach	Whether a data breach occurred or not
	Compliance	Level of compliance on a seven-point scale
Security Resources	IT Security systems	(IT security applications+Physical measures+Data access controls)/3
Functional Capabilities	Prevention	(HR+Education+ Data assurance policies)/3
	Audit	(System Audit+Audit policies+Audit log+Regular Audit procedures+Regular review)/5
Cultural (Managerial) Capabilities	Top Mgmt. Support	Level of support on a seven-point scale
	Top Mgmt. Expertise	1 if CSO, CPO, or CCO has an ultimate responsibility in security, otherwise 0.
	Collaboration	Level of collaboration on a seven-point scale

# Binomial Logit Model

- The relationship between security performance and independent variables

- $P(\text{security}_i = 0|\theta) = \frac{e^{\text{security}_i(\theta)}}{1 + e^{\text{security}_i(\theta)}}$

- $\text{security}_i = \begin{cases} 0, & \text{no data breach} \\ 1, & \text{otherwise} \end{cases}$

- $\text{security}_i(\theta) = \beta_0 + \beta_1 \text{ITSec}_i + \beta_2 \text{Prevent}_i + \beta_3 \text{Audit}_i + \beta_4 (\text{ITSec}_i * \text{Prevent}_i) + \gamma_1 \text{TopMgmt}_i + \gamma_2 \text{Expert}_i + \gamma_3 \text{Collabor}_i + \delta \text{Compliance}_i + \eta_{1-k} \sum_k \text{Controls}_k + \varepsilon_i$

# Multinomial Logit Model

- The relationship between regulatory compliance and independent variables

$$- P(\text{compliance}_i = h | \theta) = \frac{e^{\text{compliance}_i(\theta)}}{1 + \sum_{h=1}^{M-1} e^{\text{compliance}_i(\theta)}}, h=1,2,\dots,M$$

$$- \text{compliance}_i = \begin{cases} 1, a \text{ level of compliance} = 1 \\ 2, a \text{ level of complaince} = 2 \\ \dots \\ 7, a \text{ level of complaicne} = 7 \end{cases}$$

$$- \text{compliance}_i(\theta) = \beta_0 + \beta_1 ITSec_i + \beta_2 Prevent_i + \beta_3 Audit_i + \beta_4 (ITSec_i * Prevent_i) + \gamma_1 TopMgmt_i + \gamma_2 Exper_i + \gamma_3 Collabor_i + \eta_{1-k} \sum_k Controls_k + \varepsilon_i$$

# Results with Compliance

- Security resources, functional capabilities, and cultural capabilities are significantly associated with regulatory compliance.

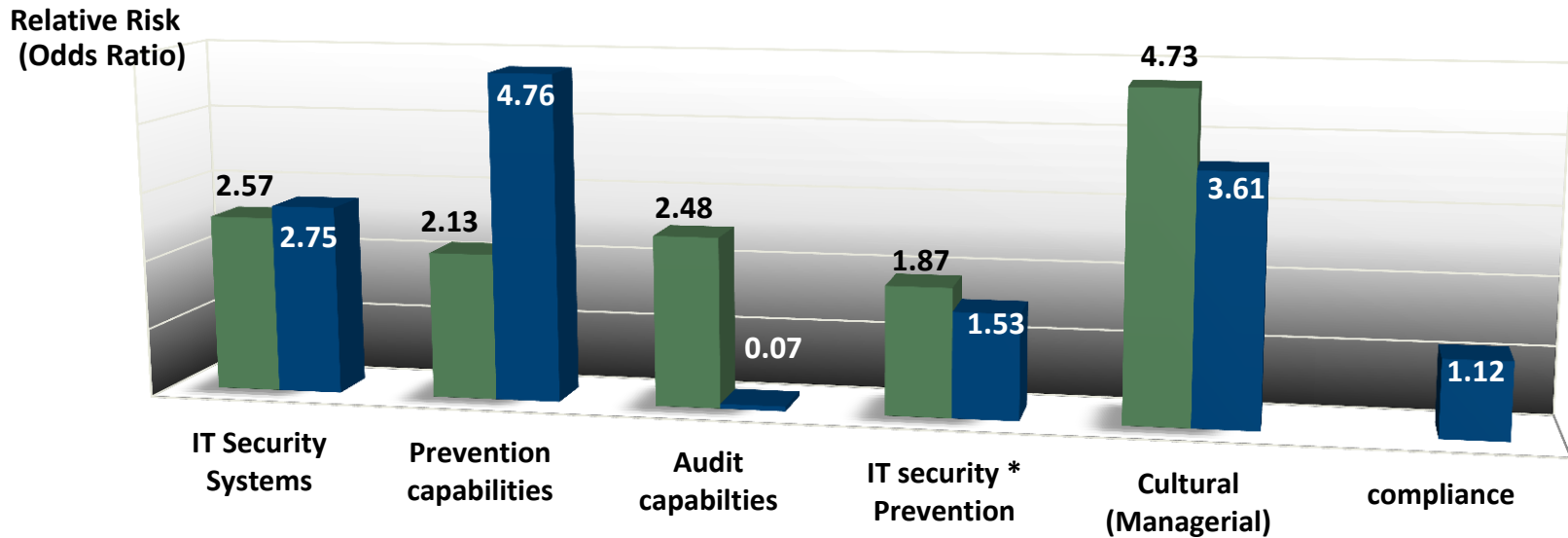
P(Compliance <sub>i=h</sub>   θ)		Main Effects			Interaction Effects		
		Coeff.	StdErr	Odds	Coeff.	StdErr	Odds
<b>IT Security Resources</b>		1.50***	0.51	4.47	0.94*	0.53	2.57
<b>Functional Capabilities</b>	Prevention	0.89***	0.21	2.43	0.75***	0.21	2.13
	Audit	1.11***	0.26	3.04	0.91***	0.27	2.48
<b>IT Resources X Functional (Prevention) Capabilities</b>					0.62***	0.16	1.87
<b>Cultural (Managerial Capabilities)</b>	Top Mgmt. Support	0.19***	0.06	1.21	0.15***	0.06	1.16
	Top Mgmt. Expertise	0.56***	0.13	1.75	0.55***	0.13	1.73
	Collaboration	0.61***	0.07	1.85	0.61***	0.07	1.84
<i>Pseudo R-square</i>				<b>0.31</b>		<b>0.32</b>	

# Results with Security Performance

- **Audit capabilities enable an organization detect and report breaches rather than prevent breaches.**

P(Security <sub>i</sub> =0   $\theta$ )		Main Effects			Interaction Effects		
		Coeff.	StdErr	Odds	Coeff.	StdErr	Odds
<b>IT Security Systems</b>		1.16***	0.34	3.20	1.01***	0.34	2.75
<b>Functional Capabilities</b>	Prevention	1.62***	0.26	5.03	1.56***	0.26	4.76
	Audit	-2.68***	0.46	0.07	-2.65***	0.45	0.07
<b>IT Resources X Functional (Prevention) Capabilities</b>					0.42**	0.18	1.53
<b>Cultural (Managerial Capabilities)</b>	Top Mgmt. Support	0.16**	0.07	1.17	0.17**	0.07	1.19
	Top Mgmt. Expertise	0.25*	0.16	1.37	0.26*	0.17	1.30
	Collaboration	0.15	0.09	1.13	0.11	0.09	1.12
<b>Compliance</b>		0.27***	0.08	1.31	0.23***	0.08	1.26
<b>Pseudo R-square</b>				<b>0.15</b>			<b>0.17</b>

## ■ Compliance vs. ■ Security Performance



	Compliance	vs.	Security Performance
IT Security Systems	+	<	+
Prevention	+	<	+
IT Security * Prevention	+	>	+
Security Audit	+	>	-
Top Mgmt. Support	+	<	+
Top Mgmt. Expertise	+	>	+
Collaboration	+	>	



# Implications

- Balance investments between security resources and related functional capabilities
- Audit capabilities enhance compliance by finding/notifying breaches.
  - Providing incentives for organizations that adopt auditing measures and properly disclose breaches.
- Regulations should provide a framework to encourage a risk-based, as opposed to a static “check the box” list of questions.



# THANK YOU

*digital strategies. competitive advantage.*

